



Dipl. El.Ing. ETH  
**Christian Riek**  
Partner

## Overview

Studied electrical engineering and communications technology at the Swiss Federal Institutes of Technology in Zurich (ETH) and Lausanne (EPF)

18 years' professional experience as a corporate and SAP consultant and in management positions and specialist areas

## Functions

Consultant, project manager, programmer, test manager, presales consultant for SAP projects, sales manager, trainer (SAP), member of management team, head of business unit

## Operational experience

### Experience in SAP / ERP projects - roles

Programme manager, project leader, team leader, SAP consultant, test manager, roll-out manager, SAP training

### Experience in SAP / ERP projects - processes/functions

Finance, procurement, order processing, supply chain management, CRM, retail, public administration

### Experience in SAP / ERP projects - sectors

Wholesale and retail, consumer goods, beverage industry, insurance, pharmaceuticals, paper manufacturing, telecommunications, public administration/armed forces

## Professional career

After studying at the ETH/EPF in Zurich and Lausanne he gained a degree in electrical engineering, specialising in communications technology.

He then joined Andersen Consulting (now Accenture) as a consultant. He undertook on-the-job training in business informatics (programming, SAP consultancy, business process analysis and optimisation/ARIS).

After five years he moved to IBM Global Services as a sales consultant for SAP projects. From 1997 he worked for IBM as manager international sales/presales of SAP retail.

At the same time he completed a wide-ranging training course in communications (NLP) with Anthony Robbins in San Diego.

He subsequently became a business unit head and a member of the management team at Plaut Schweiz AG where his core responsibilities were business development, HR management and project management.

Since 2001 self-employed consultant for process optimisation and SAP-/ERP-systems projects.

