



Dr. rer. nat.  
**Winfried Hartweck**  
Partner

### Overview

Studied Physics and Mathematics at the University of Düsseldorf

30 years' professional experience in management positions and specialist areas

### International experience

Western Europe, Eastern Europe, United States, South America, Middle East, South Africa

### Functions

Sales manager, director, CEO, advisory board member, interim manager, consultant

### Operational experience

#### Corporate management

Companies in the non-standard design, engineering, refractory, recycling, environmental technology, food production and media industries

#### Restructuring/turnaround

International refractory company, engineering, aluminium recycling, automotive supplier, vehicle manufacturing, steel pipe manufacturing, reinforced concrete manufacturing, market leader for meat processing, market leader in cinemas

### Professional career

Dr. Hartweck studied Physics and Mathematics at the Max Planck Institute for Iron Research in Düsseldorf and obtained his doctorate there. He also spent six months as research assistant in the central metallurgy division at Krupp Stahl in Bochum. He then began as a sales manager for an engineering services provider in the oil and petrochemicals industry. From 1983 to 1986, he headed up the Düsseldorf office of Niro Atomizer, Copenhagen (flue-gas desulphurisation plants). From then until the end of 1988, he was the managing director of Deutsche Filterbau GmbH, Düsseldorf (environmental technology).

From 1989 to 1993, he was the director of Ahlström Machinery GmbH, Kirchheim/Teck-Düsseldorf (establishing the environmental technology division in central Europe).

From 1993 to 2001, he was director in charge of restructuring at various companies, including Karrena GmbH, Ratingen (refractory and chimney construction), UFA-Theater-AG, Düsseldorf, and B. Barfuss GmbH & Co. KG, Oer-Erkenschwick (meat processing).

Since 2002, he has been a self-employed interim manager. His core activities are restructuring and efficiency programmes (various directorships) in different manufacturing industries.



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